



Data analytics

Overview, applications, and benefits

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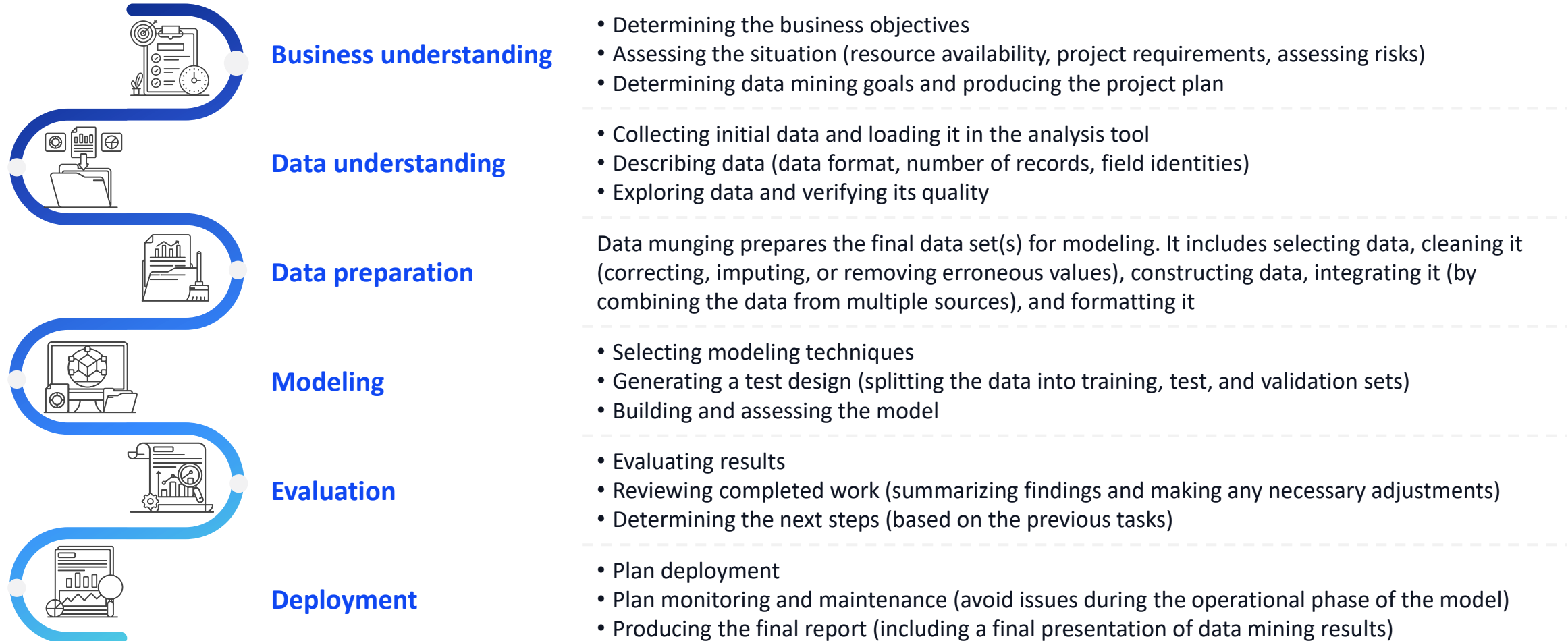


Introduction

Data analytics is the process of analyzing data in order to answer questions, extract relevant insights, and identify trends. It can help optimize processes and increase efficiency. Companies leverage data analytics in a variety of areas, including budgeting and forecasting, risk management, marketing and sales, and product development.

In the last two years, companies have been forced to adapt quickly to major disruptions and evolving customer needs. These developments, along with increased competition and digitalization, have highlighted the importance of data analytics to make better decisions.

The data analytics process involves identifying the business objectives, gathering the data, processing it, evaluating the results, and creating the final report



Businesses leverage data analytics for various purposes



Anomaly detection

Spotting anomalies in data sets for fraud detection and cybersecurity



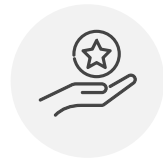
Pattern recognition

Identifying customer purchasing behavior patterns helps develop relevant marketing strategies and ensure supply chain reliability



Predictive modeling

Applying machine learning and other algorithmic approaches to large data sets to predict market trends and customer behavior



Recommendation engines

Building detailed profiles of individual customers and tailoring products and services to their specific needs



Classification & categorization

Sorting through large amounts of data and categorizing or classifying it based on learned characteristics, which is especially useful with unstructured data



Sentiment & behavioral analysis

Categorizing customer sentiment and behavior and tracking how they change over time



Conversational systems

Training systems on large amounts of texts to derive conversational patterns from the data



Autonomous systems

Making the development of autonomous vehicles, AI-powered robotics, and other intelligent machines more feasible

Data Analytics provides valuable insights that improve decision-making and overall business efficiency

Improving the customer experience

Tailoring the customer experience, building stronger connections, and increasing overall satisfaction

Enhancing security

Diagnosing the causes of past data breaches by processing and visualizing relevant data

Streamlining operations

Improving operational efficiency and predicting future problems within a company

Minimizing financial loss

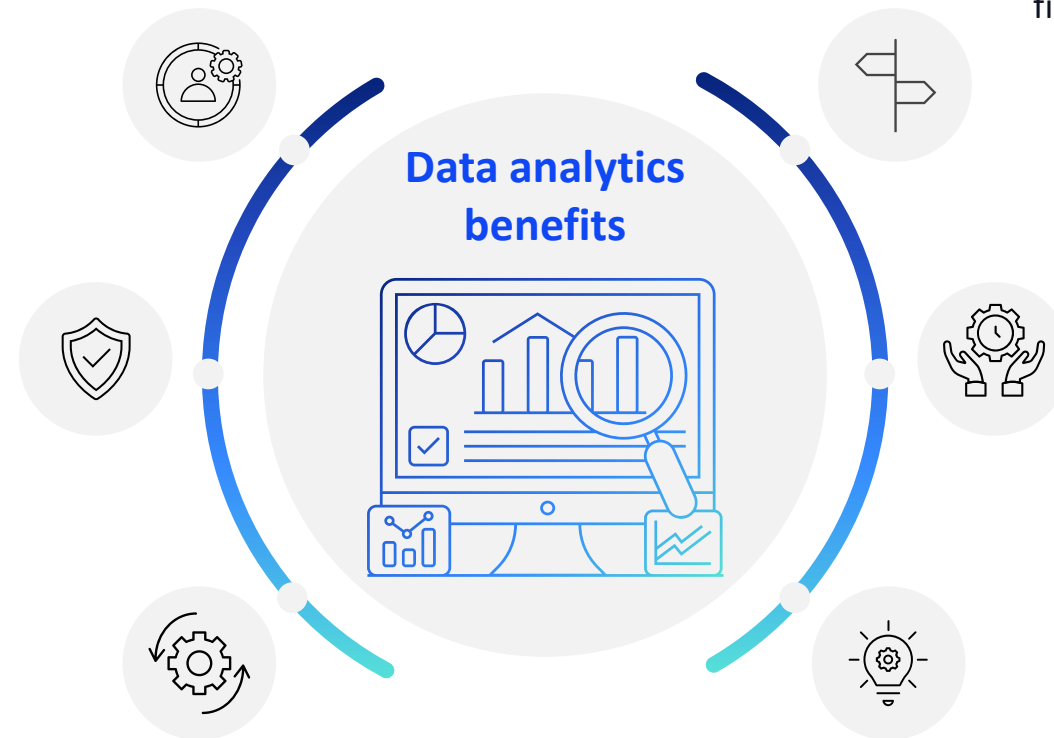
Guiding business decisions and minimizing financial losses

Saving time

Spending less time on manual tasks and focusing more on value-added work

Improving market predictions

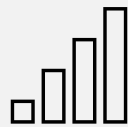
Identifying emerging market trends by collecting and analyzing data on a larger scale



Various approaches to data analytics include looking at what happened, why it happened, what is going to happen, or what should be done next

Descriptive

This type of data analytics helps compare past results, identify anomalies, and distinguish strengths and weaknesses



Diagnostic

Diagnostic data analytics is the process of examining data to understand cause and effect, or why something happened



Predictive

Predictive data analytics involves using current or historical data to predict future actions



Prescriptive

This type of data analytics examines results from other analytics and gives guidance on how to reach a specific answer



Healthcare, transportation, financial services, and energy are some of the main sectors leveraging data analytics



In **healthcare**, data gathered from patients regarding their experiences with medical practitioners can be analyzed to reveal areas for improvement. Data analytics can predict trends in the spread of illness, allowing hospitals to adequately prepare. It can also accelerate drug discovery and development. For example, AstraZeneca used data and machine learning to build a recommendation engine that empowers scientists to more easily uncover new novel drugs quicker, cheaper, and more effectively.

In **transportation**, the daily collection of data helps the industry with traffic management. Transportation analytics can help detect routes affected by traffic, closures, or development and construction and suggest alternate routes.

In the **energy** sector, analytics solutions are driving optimizations in day-to-day operations. Energy companies are also using predictive modeling to improve equipment reliability and reduce the cost of unpredictable reactive and downtime maintenance.

In **financial services**, data analytics can help enhance risk assessment and better detect fraud. In **banking**, analytics can be used to assess the risk profiles of credit applicants in detail and improve credit assessments. In the **insurance** industry, data analytics can be used to prioritize insurance claims, resulting in faster settlements. Analytics can also help mitigate claims fraud and make better-informed underwriting decisions. For example, AXA UK uses data analytics to improve its claims process and speed up decision-making. During a pilot test, the company reported around a 25% reduction in claims being re-routed and substantial cost reductions.

Case study: A self-service solution to improve Enel Green Power's failure detection and reduce downtime



Situation

- Enel Green Power is a company dedicated to the development and operation of renewables around the world
- EGP's management has found itself spending too much on maintenance needs across their facilities, with no advance notice of failures



Challenge

- Enel is the 2nd largest utility in the world, with over 42 GW of energy under management
- The challenge was finding the best way to monitor and perform maintenance on their geothermal plants located 1700 feet underground at 310°F



Solution

- Implementing a self-service solution that monitors electrical and operating data to detect signature anomalies and automatically reports those back
- Auto-generated reports describe the anomalies, summarize the data, and allow users to immediately take corrective actions in less than 4 weeks



Results

- A reduction in downtime of 90%
- Increased supply chain management and internal communication
- 54-day advance notice of failures
- Streamlined the detection-to-repair process

Case study : Self-service analytics to provide insights on customer data and minimize risk



Situation

- Rabobank is one of the largest financial services institutions in the Netherlands
- The bank needed access to high-quality, accurate, and timely customer data



Challenge

- Providing these insights required sophisticated and timely data analytics at scale
- The bank lacked the ability to stream and analyze data in real time



Solution

Using a Cloudera platform, the bank was able to create a new data lake that would allow its employees to run faster queries across a single SQL interface, including both historical and real-time data



Results

- Rabobank can now detect warning signs of client default in the very early stages
- Managers can access an in-depth overview of customer data

Case study: Eliminating shadow IT by facilitating self-service analytics



- Cardinal Health is a multinational healthcare services company
- After a series of acquisitions, the company had a fragmented set of systems that made managing and accessing data complicated

- The company's antiquated systems weren't sufficient for modern self-service analytics
- The company needed to forecast six months in advance to make sound business decisions, but business analysts across different business lines didn't have easy access to data for analytics and reporting

- The company chose to leverage Google BigQuery and AtScale's Semantic Layer, which allows business users to access data using the business intelligence tool of their choice, including Excel and Tableau
- By implementing a semantic layer, the company is now able to more easily share this disparate data to generate better overall business insights

- Using this solution has enabled the company to eliminate the shadow IT applications that business analysts had previously relied on
- The solution also simplified self-service data analytics sourcing from numerous data systems for more accurate reporting
- Cardinal Health has been able to scale the rollout to over 200 users and expects to have over 1,000 business users leveraging self-service analytics



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